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## **Titan Lenders Corp. Launches Mortgage Back Office Outsource Operations**

*Founder and CEO Mary Kladde a recognized mortgage closing and post closing fulfillment expert*

(June 27, 2007) Denver, CO – Titan Lenders Corp., a closing, post closing and mortgage fulfillment services provider, will officially launch its mortgage back office outsource operations on July 2, 2007. A variable cost alternative for mortgage bankers, brokers and investors to increase their loan closing capacity while reducing risk, errors and overhead costs, Titan Lenders Corp. offers an established and proven service model, extensive industry experience, and customized solutions automated by Cerberyx, a contemporary web-based technology platform designed specifically for its processes.

“Titan Lenders Corp. has been founded on the principle that mortgage lenders should aggressively focus on their front-end profit generator – origination, rather than attempt to become experts in executing detailed back office operations,” said founder and CEO Mary Kladde. “Our outsource solution reflects decades of experience in mapping and perfecting mortgage fulfillment processes, as well as our co-development of an intelligent technology that facilitates lenders’ distinct business objectives.”

According to Kladde, mortgage back office outsourcing is ideal for wholesale brokers transitioning into banking, bankers experiencing profitability and expansion challenges, and investors requiring operational assistance for overflow and expansion purposes.

Built upon the eSys Technologies platform for managing cost and increasing productivity for next-generation lenders, Titan Lenders Corp.’s Cerberyx application is a web-based information management tool providing a window into a lender’s entire pipeline from application through sale of the loan. Proven effective in managing back office processes, Cerberyx operates in a secure environment and meets or exceeds MISMO compliance requirements. Cerberyx is the ideal portal for bringing together service execution and transaction visibility with other industry technology for back office process efficiencies under one platform to ensure the timely delivery, sale and purchase of loans.

“Now, more than ever, efficient back office processes can make the difference between a thriving, profitable lending enterprise and one that merely survives, or worse,” said Titan Lenders Corp. vice president of sales Ruth Lee. “Today there are two kinds of mortgage

operations – those that understand the critical role served by back office processes, and those that have yet to realize the margin-eroding impact of casual mortgage fulfillment practices.”

The Titan Lenders Corp. suite of outsource services includes:

- Closing
- Doc prep
- Escrow review
- Funding
- Post closing shipping
- Purchase pend resolution
- Trailing document follow-up
- VOE and Compliance Checks

Titan Lenders Corp. back office outsource service benefits for mortgage lending business channels include:

- Increased total closing capacity;
- Complete pipeline visibility and management;
- Elimination of errors;
- 100% variable costs;
- Fast, reliable and economically smart;
- Eliminate need for additional internal operational staff;
- Risk mitigation;
- Web based 24/7 access to all loan data and paper; and
- Allows lenders to originate, drive and monitor loan process without increasing personnel or infrastructure.

### **About Titan Lenders Corp.**

Founded in 2007 by acknowledged industry expert Mary Kladde, Titan Lenders Corp. is a Denver, Colorado provider of [mortgage back office](#) outsource services. Titan was created to meet the mortgage industry’s increasing demand for a variable cost solution to managing closing, post closing and [mortgage fulfillment](#) processes without maintaining personnel or an investment in technology infrastructure. Titan enables mortgage bankers, brokers and investors to decrease risk, increase closing capacity, reduce errors and protect loan profitability by outsourcing process-intensive back office functions while focusing on productive origination strategies. Focused on delivering business process improvement to mortgage lenders through its time-tested and proven back office methodologies, Titan Lenders Corp. emphasizes attentive customer service and the use of its powerful technology to accommodate its customers’ unique mortgage lending business objectives.

Titan Lenders Corp. intelligent processes are driven by its proprietary technology, Cerberyx, co-developed with eSys Technologies, Rochester, NY ([www.esystechnologies.com](http://www.esystechnologies.com)). Cerberyx is the evolution of a software technology application developed to replace manual processes required to manage the lender’s participation in closing and post-closing functions. As a business solution, the software was developed in the practical laboratory of a [closing](#) and [post-closing](#) division servicing multiple lenders, investors, and lending business channels. It addresses the needs of all users in the transaction – accountability, visibility, efficiency and ease of use – while never losing sight of the end goal: loan salability.

For more information about Titan Lenders Corp., contact Mary Kladde at [mary.kladde@titanlenderscorp.com](mailto:mary.kladde@titanlenderscorp.com).

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